



Name: _____ Date: _____

DISC PROFILE

Region/Position _____

Put an X in one space in each row in response to each question.

1. How would others describe you at work?	Determined <input type="checkbox"/>	Uplifting <input type="checkbox"/>	Methodical <input type="checkbox"/>	Caring <input type="checkbox"/>
2. What best describes your conversation?	Discussion of feelings & problems <input type="checkbox"/>	Entertaining <input type="checkbox"/>	Lecturing <input type="checkbox"/>	Discussion of rules & regulations <input type="checkbox"/>
3. What is your predominant mood?	Happy <input type="checkbox"/>	Exhilarated when winning, angry when losing <input type="checkbox"/>	Blissful when helping, uneasy when not <input type="checkbox"/>	Serene or irritated when mistakes are made <input type="checkbox"/>
4. What might your motto be?	Winning isn't everything; it's the only thing <input type="checkbox"/>	Everything in its proper place & time <input type="checkbox"/>	All you need is love <input type="checkbox"/>	It's party time <input type="checkbox"/>
5. What do you focus on?	Making people happy <input type="checkbox"/>	Helping & healing <input type="checkbox"/>	Efficiency <input type="checkbox"/>	Success <input type="checkbox"/>
6. In what position would you most shine?	Leader <input type="checkbox"/>	Coordinator <input type="checkbox"/>	Caregiver <input type="checkbox"/>	Entertainer <input type="checkbox"/>
7. How would others describe your attitude at work?	Sensitive <input type="checkbox"/>	Optimistic <input type="checkbox"/>	Aggressive <input type="checkbox"/>	Practical <input type="checkbox"/>
8. How might you lose emotional control at home?	Irritability <input type="checkbox"/>	Fury <input type="checkbox"/>	Tears <input type="checkbox"/>	Laughter <input type="checkbox"/>
9. What do you enjoy most?	Fun <input type="checkbox"/>	Great Challenge <input type="checkbox"/>	Organizing <input type="checkbox"/>	Nurturing <input type="checkbox"/>
10. What most upsets you?	Chaos <input type="checkbox"/>	Rejection <input type="checkbox"/>	Being excluded <input type="checkbox"/>	Stupidity <input type="checkbox"/>
11. What do you most need from others at work?	Respect <input type="checkbox"/>	Approval <input type="checkbox"/>	Collaborate <input type="checkbox"/>	Acknowledgement <input type="checkbox"/>
12. What is your approach to filling out forms?	Delegates them <input type="checkbox"/>	The more the merrier! <input type="checkbox"/>	Does them with help <input type="checkbox"/>	Can't find them <input type="checkbox"/>
13. What brings out your best at work?	An orderly environment <input type="checkbox"/>	Support <input type="checkbox"/>	Varied social activities <input type="checkbox"/>	To be in a position of authority <input type="checkbox"/>
14. How do you perceive meetings?	As a great time for everyone to get together! <input type="checkbox"/>	As a support group where everyone can be heard <input type="checkbox"/>	An opportunity to create systems <input type="checkbox"/>	Mostly a waste of time <input type="checkbox"/>
15. What is the value you most honor?	Accomplishment <input type="checkbox"/>	Truth <input type="checkbox"/>	Love <input type="checkbox"/>	Happiness <input type="checkbox"/>
TOTALS	D <input type="checkbox"/>	I <input type="checkbox"/>	S <input type="checkbox"/>	C <input type="checkbox"/>

Each color corresponds to a letter ---- **D is Blue**, **I is Red**, **S is Green**, & **C is purple**. Count how many responses you chose per color. The letter in which you have the highest score represents your predominate personality style and the letter in which you have the second highest score represents your secondary style. For example, you might be considered a DI or a SC.